

UNITED STATES RITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number: Expires: October 31, 2004

Estimated average burden hours per response..... 12.00

# NNUAL AUDITED REPOR FORM X-17A-5 - PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant o Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	IG1/1/04ANI	D ENDING 12/3	11/04
	MM/DD/YY		MM/DD/YY
A. R	REGISTRANT IDENTIFICATIO	)N	
NAME OF BROKER-DEALER: Valle	y National Investments, In	c. [	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF E	BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
1605 Valley Center Parkwa	y Suite 160 (No. and Street)		<u> </u>
Bethlehem	PA		18017
(City)	(State)	(Zip C	
NAME AND TELEPHONE NUMBER OF	F PERSON TO CONTACT IN REGAR	D TO THIS REPOR	Γ
		(Area	a Code – Telephone Number)
B. A	CCOUNTANT IDENTIFICATION	ON	
INDEPENDENT PUBLIC ACCOUNTANT France, Anderson, Basile	-		
903 Chestnut Street	Emmaus	PA	18049
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant	nt		
☐ Public Accountant			PROCESSE
☐ Accountant not resident in	United States or any of its possessions.		PROCESSEI MAR 2 3 2005
	FOR OFFICIAL USE ONLY		Thomas
			FINANCIAL
<u> </u>			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



# OATH OR AFFIRMATION

I, Thomas M. Riddle	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financi	al statement and supporting schedules pertaining to the firm of
Valley National Investments, Inc	, as
of December 31	, 20_04, are true and correct. I further swear (or affirm) that
	incipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as fol	
, .	
N. Carlotte	
Carlo	
Kanada ay a sa karaba. Sa sa	Manual Control of the
NOTÁRIAL SEAL	Signature
DONNA M. YOUNG, NOTARY PUBLIC	Signature
CITY OF ALLENTOWN, LEHIGH COUNTY	President
MY-COMMISSION EXPIRES DECEMBER 17, 2005	Title
an I hi sa	
Jonne III. y Mg	
Notary Public ()	
This report ** contains (check all applicable boxes)	):
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition	
(e) Statement of Changes in Stockholders' Equ	
(f) Statement of Changes in Liabilities Subord (g) Computation of Net Capital.	inated to Claims of Creditors.
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve	Requirements Pursuant to Rule 15c3-3
(i) Information Relating to the Possession or (	
	planation of the Computation of Net Capital Under Rule 15c3-3 and the
	erve Requirements Under Exhibit A of Rule 15c3-3.
	unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	es found to exist or found to have existed since the date of the previous audit.
(n) A report describing any material inadequaci	es found to exist of found to have existed since the date of the previous addit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# FINANCIAL STATEMENTS AND AUDITOR'S REPORT

**DECEMBER 31, 2004** 

# VALLEY NATIONAL INVESTMENTS, INC. DECEMBER 31, 2004

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# FRANCE, ANDERSON, BASILE and COMPANY, P.C. CERTIFIED PUBLIC ACCOUNTANTS

903 Chestnut Street, Emmaus, Pennsylvania 18049 610-967-1200 610-966-6669 Fax Members: American Institute of

Certified Public Accountants Pennsylvania Institute of Certified Public Accountants

#### INDEPENDENT AUDITORS' REPORT

Board of Directors Valley National Investments, Inc. Bethlehem, Pennsylvania

We have audited the accompanying statement of financial condition of VALLEY NATIONAL INVESTMENTS, INC. as of December 31, 2004 and the related statements of income, changes in stockholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of VALLEY NATIONAL INVESTMENTS, INC. as of December 31, 2004 the results of its operations, and the changes in stockholder's equity and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purposes of forming an opinion on the basic financial statements taken as a whole. The information contained on page 11, titled "Statement of Aggregate Indebtedness and Net Capital," is presented for purposes of additional analysis and is not a required part of the basis financial statements; but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

France, and. Inde ad Cypy. P.C. February 10, 2005

Emmaus, Pennsylvania

# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2004

# -ASSETS-

# **CURRENT ASSETS**

	\$ 34,941
Concessions Receivables-Mutual Funds	50,580
Concessions Receivables-Variable Annuities	1,917
Concessions Receivables-General Securities	12,938
12b-1 Receivable	101,345
TOTAL CURRENT ASSETS	201,721
INVESTMENTS, AT MARKET VALUE	142,041
FIXED ASSETS	
Furniture and Fixtures	6,166
Office Equipment	-,
Less: Accumulated Depreciation	(6,166)
TOTAL FIXED ASSETS	0
OTHER ASSETS	
Deferred Tax Asset	51,366
Deposit	90,008
TOTAL OTHER ASSETS	141,374
TOTAL ASSETS	\$ 485,136

# STATEMENT OF FINANCIAL CONDITION (CONTINUED) <u>DECEMBER 31, 2004</u>

# -LIABILITIES AND STOCKHOLDERS' EQUITY-

# **CURRENT LIABILITIES**

12B-1 Payable Corporate Taxes Payable Commissions Payable		0,807 0 <u>7,461</u>
TOTAL CURRENT LIABILITES	16	8,268
Deferred Tax Payable	5	<u>2,910</u>
COMMITMENTS AND CONTINGENCIES		
TOTAL LIABILITIES	22	1,178
STOCKHOLDERS' EQUITY		
Common Stock, par value \$1.00 per share; authorized 500,000 shares, issued 1,771 shares, of which 660 shares are held in		
treasury		1,771
Additional Paid-in Capital Retained Earnings		3,017 1,348
Less: Treasury Stock – at cost	_(182	<u>2,178</u> )
TOTAL STOCKHOLDERS' EQUITY	26	3,958
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 48	5,136

# STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2004

COMMISSIONS AND FEES EARNED	\$ 3,282,689
EXPENSES	
Clearing House Fees Commissions Regulatory Fees Management Fees Dues and Subscriptions Insurance Professional Fees Taxes - Other Than Income Office Supplies and Other Expenses	95,109 772,976 15,372 2,297,025 2,858 12,451 3,395 1,424 67,645
TOTAL EXPENSES	3,268,255
INCOME FROM OPERATIONS	14,434
OTHER INCOME (EXPENSE)	
Unrealized Gain on Investments Realized Loss on Investments Investment Income	39,856 (39,650) 
INCOME BEFORE INCOME TAXES	17,618
INCOME TAXES (BENEFIT)	1,544
NET INCOME	\$ 16,074 ========

# STATEMENT OF CHANGE IN STOCKHOLDERS' EQUITY YEAR ENDED DECEMBER 31, 2004

			<u>Commor</u>	<u>1 Stock</u>	
	Retained	Additional	Number of	\$1.00	Treasury
	<b>Earnings</b>	Paid in Capital	<b>Shares</b>	Par Value	<b>Stock</b>
BALANCE					
JANUARY 1, 2004	\$ 255,274	\$ 173,017	1,771	\$ 1,771	\$ 182,178
Net Income for the Year Ended					
December 31, 2004	16,074				
BALANCE					
<b>DECEMBER 31, 200</b>	4 \$ 271,348	\$ 173,017	1,771	\$ 1,771	\$ 182,178
	=======	======================================		======	=======

# STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2004

# CASH FLOWS FROM OPERATING ACTIVITIES:

Net Income (Loss) Adjustments to reconcile net earnings to net cash provided by operating activities:	\$	16,074
Unrealized Gain on Investments		(39,856)
Changes in Assets and Liabilities: Concessions Receivable Commissions Payable Deposits Prepaid Taxes Deferred Taxes		15,205 5,250 (40,008) (300) (3,765)
NET CASH USED BY OPERATING ACTIVITIES		(47,400)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net Sale of Investments		68,019
NET CASH PROVIDED BY INVESTING ACTIVITIES		68,019
CASH FLOW FROM FINANCING ACTIVITIES		
NONE		
NET DECREASE IN CASH		20,619
CASH, BEGINNING OF YEAR		14,322
CASH, END OF YEAR	\$	34,941
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Interest paid Income taxes paid	\$ \$	0 930

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Valley National Investments, Inc. (the Company) is a Pennsylvania Corporation. The Company provides broker-dealer services for its customers. Valley National Investments, Inc. is a member of a controlled group of corporations.

#### A. <u>Accounting Method</u>

The Company uses the accrual method of accounting for financial reporting purposes and the cash method of accounting for income tax reporting purposes.

#### B. <u>Fixed Assets</u>

Fixed assets are stated at their historical cost basis. The cost of property and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed on the declining balance method for financial reporting and income tax reporting purposes. All assets are fully depreciated.

#### C. <u>Use of Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 2 – INVESTMENTS:

Investments represent mortgage backed securities and common stock purchased by the Company for its own account. The investment is valued at market. The difference between cost and market is reported as gain or loss on the income statement.

#### NOTE 3- INCOME TAXES:

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" (SFAS 109). The Statement requires the assets and liability approach to accounting for income taxes. Accordingly, deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004

#### NOTE 3 – INCOME TAXES: (continued)

Significant components of the Company's deferred tax assets and liabilities as of December 31, 2004 are as follows:

Current deferred tax assets:

Expenses Payable

\$ 168,268

=====

Current deferred tax liabilities:

Revenues Receivable

\$ 166,780

The components of the provision for tax are as follows:

	Current	<u>Deferred</u>	<u>Total</u>
Federal	\$ 0	\$ 1,202	\$ 1,202
State	0	<u>342</u>	342
	\$ 0	\$ 1,544	\$ 1,544
	=====	======	======

Income taxes paid in 2004 were \$ 930.

#### NOTE 4 - RELATED PARTY TRANSACTIONS:

Valley National Group, Inc., a related entity, assesses management fees. The assessments are computed based on the Company's profitability and utilization of resources. For the year ended December 31, 2004, the management fee amounted to \$2,297,025.

#### NOTE 5- CASH FLOW STATEMENT:

Cash and cash equivalents consisted of bank checking accounts and an escrow account with the Company's clearing company.

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

#### NOTE 6 – COMMITMENTS AND CONTINGENCIES:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the company had net capital amounting to \$ 238,495, which exceeded the minimum required net capital by \$ 188,495. The Company's net capital ratio was approximately .93 to 1.

#### NOTE 7 – CREDIT RISK:

Most of the Company's business activity is with customers located within Pennsylvania and New Jersey.

#### NOTE 8 – FAIR VALUES OF FINANCIAL INSTRUMENTS:

Disclosure of fair value information about certain financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value is required by Financial Accounting Standards Board Statement (SFAS) No. 107, "Disclosure About Fair Value of Financial Instruments." The following methods and assumptions were used in estimating fair values:

Cash and Cash Equivalents and Investments: The carrying amount reported in the Balance Sheet approximates fair value.

The carrying amounts and fair values of the Company's financial instruments at December 31, 2004 are as follows:

	Carrying	Fair
	<b>Amounts</b>	<u>Value</u>
Cash and Cash Equivalents	\$ 34,941	\$ 34,941
Investments	142,041	142,041

#### NOTE 9 – SEC RULE 15C3-3:

The Company is exempt to Securities and Exchange Commission Rule 15c3-3 pursuant to the k (2) (ii) exemption of the rule.

#### **NOTE 10 - ADVERTISING**

Advertising costs are expensed as incurred and recorded in the Statement of Income.

SUPPLEMENTARY INFORMATION

# STATEMENT OF AGGREGATE INDEBTEDNESS AND NET CAPITAL YEAR ENDED DECEMBER 31, 2004

# **AGGREGATE INDEBTEDNESS:**

	issions Payable e Taxes Payable	\$ 168,268 52,910	
TOTAL AGG	REGATE INDEBTEDNESS		\$ 221,178
NET CAPTIA	<u>.L</u> :		<del>=========</del>
Total A	Assets	485,136	
Total 1	Liabilities	221,178	
Total Net Ass	ets		263,958
Less:	Deferred Taxes (excess of asset over payable) Excess Fidelity Bond Coverage Prepaid Taxes Non-allowable concessions receivable	0 4,000 0 154	
	non-anowable concessions receivable	134	4,154
Tentative Net	Capital		259,804
Less:	Reserve on inventory		21,309
NET CAPITA	$\Lambda L^*$		\$ 238,495 =======

<sup>\*</sup>There was no material difference between the audited net capital computation and the amount originally submitted by the company.

#### FRANCE, ANDERSON, BASILE and COMPANY, P.C. CERTIFIED PUBLIC ACCOUNTANTS

903 Chestnut Street, Emmaus, Pennsylvania 18049 610-967-1200 610-966-6669 Fax

Members: American Institute of Certified Public Accountants Pennsylvania Institute of Certified Public Accountants

# Independent Auditors' Report on Internal Control

Board of Directors Valley National Investments, Inc. Bethlehem, Pennsylvania

In planning and performing our audit of the financial statements of VALLEY NATIONAL INVESTMENTS, INC. for the year ended December 31, 2004, we considered its internal control structures, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g) (1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by VALLEY NATIONAL INVESTMENTS, INC. that we considered relevant to the objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a) (11) and the procedures for determining compliance with exemptive provisions of Rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications, and comparisons and the recordation of the differences required by Rule 17a-13; and (3) in complying with the requirements for prompt payments for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, management is required to make estimates and judgments to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of an internal control structure and of the practices and procedures are to provide management with reasonable, but not absolute, assurance that (1) assets for which the Company has responsibility are safeguarded against loss from unauthorized use or dispositions and (2) transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure of the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclosed all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in the amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the Commissioner's objectives.

We also believe that the Company was in compliance with the exemptive provisions of Rule 15c3-3. No facts came to our attention indicating that such provisions had not been compiled with during the year ended December 31, 2004.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Fluxe Chals. Policial lype P.C. February 10, 2005

Emmaus, Pennsylvania